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Before the State of Illinois Illinois Commerce Commission

Telstar International, Inc.

Application for a Certificate of Interexchange Authority to Operate as a Provider of Telecommunications Services in the State of Illinois. Docket No. Ol-O72

APPLICATION OF TELESTAR INTERNATIONAL, INC. FOR A CERTIFICATE TO BECOME A PROVIDER OF INTRASTATE INTEREXCHANGE TELECOMMUNICATIONS SERVICES IN THE STATE OF ILLINOIS

GENERAL

- 1. The Applicants Name is Telstar International, Inc. (hereinafter "Telstar" or "Applicant"). The Applicant's Federal Employee Identification Number ("FEIN") is 13-3837624. Telstar's primary business address is: 1 North Broadway, White Plains, New York 10601.
- 2. By this application, Telstar hereby requests authority to provide interexchange services pursuant to Section 13-403 and 13-404 of the Public Utilities Act.
- 3. Telstar respectfully requests waivers of 83 Ill. Adm Code Parts 710 and 735. Grant of these waivers is necessary because the rules from which the waivers are being requested would be unnecessarily burdensome, and no party will be injured by the granting of the requested waivers.
- 4. Applicant is not seeking to provide local exchange service in the state.
- 5. Applicant proposes to provide intrastate interexchange service throughout Ilinois.
- 6. Any correspondence, orders or other inquiries concerning this Application, ongoing regulatory issues, and other matters concerning the Applicant should be directed to the following individual:

Hope Halpern Director of Regulatory Affairs Telstar International, Inc. 1 North Broadway White Plains, New York 10601 Ph: 914-428-5555 ext. 219

Fx: 914-428-5640 Hope@telstar-usa.com

7. Applicant was organized as a stock corporation, under the laws of the state of New York on May 16, 1995.

- 8. A copy of Telstar's articles of incorporation and application for a certificate of authority to transact business in Illinois are attached as Exhibit 1.
- 9. Telstar has been granted authority by the Federal Communications Commission ("FCC") to offer domestic interstate and international services in all 50 states and the District of Columbia as a non-dominant carrier. Telstar is currently authorized to provide service in all states subject to the exclusive jurisdiction of the FCC. In addition, Telstar is authorized by the Canadian Radio-television and Telecommunication Commission to provide service in Canada. The applicant has also obtained the authority to provide intrastate services in the states of New York, New Jersey, Michigan, Massachusetts, Connecticut, Pennsylvania, Texas, and Florida.
- 10. Neither the Applicant nor any principal of the Applicant, has been denied a Certificate of Service or had its certification revoked or suspended in any jurisdiction in this or another name.
- 11. There have been no complaints against the Applicant in any jurisdiction.
- 12. Applicant has not provided service under any other name.
- 13. Applicant does not currently maintain an office in the state of Illinois. As such, Telstar respectfully requests permission pursuant to 83 Ill. Adm Code Part 250 to maintain its books and records at its headquarters located at 1 North Broadway, White Plains, New York 10601.

MANAGERIAL

- 14. Telstar's management team is well qualified to execute Telstar's business plan, having extensive managerial, financial, and technical expertise in the telecommunications industry. Descriptions of the telecommunications and managerial experience of Applicant's key personnel are attached hereto as Exhibit 2.
- 15. Officers of Applicant: Telstar is a privately held company. The names, business addresses and telephone numbers of the officers and directors of Telstar are as follows:

Constantin Barbulescu

Chief Executive Officer

Joseph Guariglia

President

Doru Pascaru

Chief Financial Officer

Telstar International, Inc. 1 North Broadway White Plains, New York 10601

Ph: 914-428-5555 Fx: 914-428-5640

- 16. No officer of Telstar has an ownership or other interest in any other entity that has provided or is currently providing telecommunications services.
- 17. <u>Billing</u>: Customers will not receive a bill for prepaid card services, since such services are by definition, prepaid. For 1+ and 10XXX services, Telstar plans to bill monthly either through the Local Exchange Carrier or via its own billing. In either case, the bills that are rendered will comply with all applicable regulatory requirements, and will contain a customer service number.

- 18. <u>Customer Service</u>: Customer service is handled in-house and Telstar provides customers with a toll-free number to contact customer service personnel. Customer service is currently available twenty-four hours per day, seven days a week. Telstar's customer service representatives handle the majority of complaints or questions from customers. To the extent that customer service personnel cannot resolve a particular complaint, that complaint will be referred to Telstar's supervisors and technical experts in a timely and responsive manner. Customers may also fax complaints to Telstar at 914-428-5640 and send written inquiries and complaints to Telstar at 1 North Broadway, White Plains New York, 10601. Applicant views customer satisfaction as critical to its success in the competitive marketplace and will address all service, billing and repair complaints and inquiries promptly. If Applicant is unable to resolve a complaint to a Customer's satisfaction, Applicant will advise the customer of its right to file a complaint with the Illinois Commerce Commission.
- 19. As noted above, Telstar customer service is available seven days a week, twenty-four hours per day.
- 20. Customer service can be reached at the following toll-free number:

1-800-790-3908

- 21. Telstar will abide by all Federal and State slamming and cramming laws pursuant to Section 13-902 of the Public Utilities Act and Section 258 of the 1996 Telecommunications Act.
- 22. Anti-slamming and anti-cramming procedures: Telstar will establish internal sales and management procedures to ensure that customers have affirmatively selected Telstar as their service provider to the extent that Telstar offers presubscribed services. All PIC change orders must be requested directly from the customer, or via the account executive in the form of authorization as required by Subpart K of Part 64 of the rules of the Federal Communications Commission, 47 C.F.R. §64.1100, and in compliance with Illinois law. PIC changes from any other source will not be recognized by Telstar. Any process for the verification of customer requests and management of slamming and cramming will be provided in a manner that is consistent with all applicable federal and state law and regulation.
- 23. Telstar is not requesting authority to operate as a local exchange carrier.
- 24. Telstar is aware that it must file tariffs prior to providing service in Illinois. Telstar's proposed tariff is attached hereto as Exhibit 3.

FINANCIAL

25. Telstar's Financial Qualifications: Telstar is financially qualified to provide intrastate interexchange telecommunications services within Illinois. In particular, Telstar has adequate access to the capital necessary to fulfill any obligations it may undertake with respect to the provision of intrastate telecommunications services in Illinois. Telstar intends to provide the requested service from internally generated cash flow. Telstar is a privately held company, and as such, its financial information is confidential. Accordingly, evidence of applicant's financial fitness, along with a motion for protective order is attached hereto as Exhibit 4.

TECHNICAL

- 26. Applicant provides resold services of other carriers in connection with its switching equipment. Applicant owns and operates 4 Summa Four switches, and one Siemens DCO, all of which are located in the New York area. Telstar owns no transport or switching facilities in Illinois. Applicant has agreements with over 60 separate carriers over whom it provides services.
- 27. Telstar requests authority to operate as an interLATA and intraLATA provider of interexchange telecommunications throughout Illinois. Telstar plans to offer a full range of interexchange services

including but not limited to 1+ and 101XXXX dialing and prepaid calling card services. Telstar plans to offer these services via the resold services of other carriers. Telstar does not have any owned/leased facilities or points of presence in Illinois. The proposed intrastate services are described in further detail in Telstar's proposed tariff attached hereto as <u>Exhibit 3</u>.

- 28. Technical personnel will be available at all times to assist customers with service problems.
- 29. Applicant does not intend to provide payphone service.

Respectfully submitted,

TELSTAR INTERNATIONAL, INC.

Hope Halpern

Director of Regulatory Affairs

Telstar International, Inc.

1 North Broadway

White Plains, New York 10601

Ph: (914) 428-5555 ext. 219

Fx: (914) 428-5640 hope@telstar-usa.com

its attorney

Dated: November 12, 2001

VERIFICATION

This application shall be verified under oath.

OATH

State of New York

County of Westchester

I, Doru Pascaru make oath and say that I am Chief Financial Officer of Telstar International, Inc., that I have examined the foregoing application and that to the best of my knowledge, information, and belief, all statements of fact contained in the said application are true, and the said application is a correct statement of the business and affairs of the above-named applicant in respect to each and every matter set forth therein.

Doru Pascaru.

Chief Financial Officer, Telstar International, Inc.

Subscribed and sworn to before me, a Notary Public

in the State and County above named, this 12 day of November 2001____

(Janine Cataldo)

JANINE CATALDO
Notary Public - State of New York
NO. 01CA5044254
Qualified in Westchester County
My Commission Expires 3:22-03

LIST OF EXHIBITS

Exhibit 1: Articles of Incorporation and Certificate of Authority to Transact Business in Illinois

<u>Exhibit 2</u>: Managerial and Technical Qualifications of Telstar's Key Personnel

Exhibit 3: Telstar's Proposed Illinois Tariff

Exhibit 4: Financial Qualifications and Motion for Protective Order